### PHYSICAL DAMAGE MODULE PREMIUMS

<table>
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<tr>
<th>Column</th>
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<tbody>
<tr>
<td>145</td>
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<td>158</td>
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<td>PREMIUM AMOUNT</td>
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<tr>
<td>171</td>
<td>ANNUAL STATEMENT USE OF BUSINESS</td>
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</table>

### REPORTING INSTRUCTIONS

**MANDATORY RECORD LAYOUT**

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<tbody>
<tr>
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++ Indicates fields required for California reporting only.
<table>
<thead>
<tr>
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<td>Transaction Type</td>
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<td>Kind of Record</td>
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<td>7</td>
<td>Inception Date (MM/YYYY)</td>
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<td>8</td>
<td>Vehicle Performance</td>
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<td>No. of Traffic Incidents</td>
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<td>No. of At-Fault Accidents - PO</td>
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<td>Premium Paid</td>
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<td>Premium Record ID</td>
</tr>
</tbody>
</table>

**Notes:**
- **++** Indicates fields required for California reporting only.
- **RESERVED** fields indicate fields that are reserved and not used in this context.
REPORTING INSTRUCTIONS
EXPANDED AND MANDATORY REPORTING

1. Statistical Plan Indicator Code (Field: Position 1)
   Report the applicable code to indicate expanded or mandatory reporting.

2. Transaction Type Code (Field: Position 2)
   Report the appropriate Transaction Type Code.

3. Reserved for Future Use (Field: Positions 3-4)
   Report blank.

4. Company Number (Field: Positions 5-8)
   Report the company number assigned by ISO.

5. Kind of Record Code (Field: Position 9)
   Report the appropriate Kind of Record Code.

6. Accounting Date (Field: Positions 10-15)
   Report the accounting month and year the transactions were entered on the company books except for transactions reported under the quarterly reporting option where accounting month must be the last month of the quarter being reported. Month requires a two-digit code and year, the actual four-digit year. Use the values 01-12 to represent the months January-December, respectively.

7. Inception Date (Field: Positions 16-21)
   Report the inception month and year as defined in General Rules - Part I of this plan. Month requires a two-digit code and year, the actual four-digit year. Use the values 01-12 to represent the months January-December, respectively.

8. Transaction Effective Date (Field: Positions 22-29)
   Report the effective month, day and year of the transaction. Month requires a two-digit code, day requires a two-digit code, and year requires the actual four-digit year. Use the values 01-12 to represent the months January-December, respectively. Use the values 01-31 to represent the days of the month.

9. Transaction Expiration Date (Field: Positions 30-37)
   Report the expiration month, day and year of the transaction. Month requires a two-digit code, day requires a two-digit code, and year requires the actual four-digit year. Use the values 01-12 to represent the months January-December, respectively. Use the values 01-31 to represent the days of the month.

10. State Code (Field: Position 38-39)
    Report the State Code applicable to the principal place of garaging.

11. Territory Code (Field: Positions 40-42)
    Other Than California:
    Report the appropriate Territory Code, Town Code or Territory Identifier Code. Refer to Territory Code Reference Page in the coding section for details.

    California:
    
    Voluntary risks
    Report blank.

    Assigned risks
    Report the appropriate Territory Code.
12. Zip Code (Field: Positions 43-47)
   Report the zip code applicable to the principal place of garaging. Zip code may be reported blank if the Territory Code is 050.

13. Reserved for Future Use (Field: Positions 48-51)
   Report blank.

14. Type of Business Code (Field: Position 52)
   Report the appropriate Type of Business Code.

15. Type of Policy Code (Field: Positions 53-54)
   Report the appropriate Type of Policy Code.

16. Reserved for Future Use (Field Position 55)
   Report blank.

17. Classification Code/Type of Vehicle Code (Field: Positions 56-61)*
   EXPANDED AND MANDATORY
   Other than California (Voluntary and Assigned Risk); California (Assigned Risk Only); New Jersey Tier Rated Business
   Report the appropriate Classification Code assigned to the vehicle or risk, (Refer to Classification Appendix - Appendix A.)

   California Only (Voluntary Only)
   Report the appropriate Type of Vehicle Code.

18. Number of Vehicles Code (Field: Position 62)
   EXPANDED REPORTING
   Report the number of vehicles on the policy.

   MANDATORY REPORTING
   Other than California
   Report blank.

   California Only
   Report the number of vehicles on the policy.

19. Number of Vehicles Rated With Youthful Code (Field: Position 63)
   EXPANDED REPORTING
   Other than California
   Report the number of vehicles to which a youthful Classification Code was applied in the rating of that vehicle.

   California only
   Report blank.

   MANDATORY REPORTING
   Report blank.

* New Jersey Tier Rated Business Only - Positions 60-61 constitute 5th and 6th digit of Classification Code and reflect eligibility points of rated operator only.
REPORTING INSTRUCTIONS
EXPANDED AND MANDATORY REPORTING

20. Number of Operators on Policy (Field: Position 64)
   EXPANDED REPORTING
   Other than California
   Report the number of operators on the policy.
   California Only
   Report blank.
   MANDATORY REPORTING
   Report blank.

21. Number of Operators of Vehicle (Field: Position 65)
   EXPANDED AND MANDATORY
   Other than California and New Jersey Voluntary/Tier Rated Business
   Report blank.
   California
   Report the number of operators assigned to the vehicle.
   New Jersey Tier Rated Business
   Report the number of operators assigned to the vehicle.

22. Principal/Non-Principal Operator (Field: Position 66)
   EXPANDED AND MANDATORY
   Voluntary Risks
   Other than California and New Jersey Voluntary/Tier Rated Business
   Report blank.
   California
   Report the appropriate Principal/Non-Principal Operator Code.
   New Jersey Tier Rated Business
   Report the appropriate Principal/Non-Principal Operator Code.

23. Age (Field: Positions 67–74)
   EXPANDED AND MANDATORY
   Other than California
   Report blank.
   California Only
   Report the actual two-digit month (01–12), day (01–31) and actual four-digit year indicating the date of birth of the rated operator assigned to the vehicle.

24. Gender (Field: Position 75)
   EXPANDED AND MANDATORY
   Other than California
   Report blank.
   California Only
   Report the appropriate Gender Code of the rated operator assigned to the vehicle.
REPORTING INSTRUCTIONS
EXPANDED AND MANDATORY REPORTING

25. Marital Status (Field: Position 76)
   EXPANDED AND MANDATORY
   Other than California
      Report blank.
   California Only
      Report the appropriate Marital Status Code of the rated operator assigned to the vehicle.

26. Vehicle Use (Field: Position 77)
   EXPANDED AND MANDATORY
   Other than California
      Report blank.
   California Only
      Report the appropriate Vehicle Use Code.

27. Drive to Work – Miles (Field: Positions 78-79)
   EXPANDED AND MANDATORY
   Other than California
      Report blank.
   California Only
      Report the appropriate code indicating the number of miles driven to work.

28. Drive to Work – Days Field: Position 80)
   EXPANDED AND MANDATORY
   Other than California
      Report blank.
   California Only
      Report the appropriate code indicating the number of days per week driven to work.

29. Estimated Annual Mileage (Field: Positions 81-82)
   EXPANDED AND MANDATORY
   Other than California
      Report blank.
   California Only
      Report the estimated number of miles the vehicle will be driven in the next 12 months, rounded to the nearest thousand.

30. Persistency (Field: Positions 83-88)
   EXPANDED AND MANDATORY
   Other than California and New Jersey Voluntary/Tier Rated Business
      Report blank.
   California
      Report the actual two-digit month (01-12) and four-digit year signifying the date from which the policy has been with the company or group continuously.
   New Jersey Tier Rated Business
      Report the actual two-digit month (01-12) and four-digit year signifying the date from which the policy has been with the company or group continuously.
REPORTING INSTRUCTIONS
EXPANDED AND MANDATORY REPORTING

31. Vehicle Performance Code (Field: Position 89)
EXPANDED AND MANDATORY

Voluntary Risks:
Other Than California
Report blank.

California
Report the appropriate Vehicle Performance Code pertaining to applicable Type of Vehicle Codes.

Assigned Risks and JUA:
Report blank.

32. Date Licensed Code (Field: Positions 90-95)
EXPANDED REPORTING

Other than California and New Jersey Voluntary/Tier Rated Business
Report the actual two-digit month (01-12) and actual four-digit year in which the classified operator was licensed.

California and New Jersey Tier Rated Business
Report the actual two-digit month (01-12) and four-digit year in which the rated operator assigned to the vehicle was originally licensed in any jurisdiction.

MANDATORY REPORTING

Other than California, New Jersey Voluntary/Tier Rated, New Jersey Assigned Risk or New York Assigned Risk Business.
Report blank.

California and New Jersey Tier Rated Business
Report the actual two-digit month (01-12) and four-digit year in which the rated operator assigned to the vehicle was originally licensed in any jurisdiction.

New Jersey Assigned Risk or New York Assigned Risk Business
Report the actual two-digit month (01-12) and the actual four-digit year in which the classified operator was licensed.

33. Number of Traffic Convictions (Field: Positions 96-97)
EXPANDED REPORTING

MANDATORY REPORTING

Other than California or New York Assigned Risk
Report blank.

California or New York Assigned Risk
Report the number of traffic convictions (Note: For California report only convictions for rated operator).

34. Number of Traffic Convictions – Major (Field: Positions 98-99)
EXPANDED REPORTING

MANDATORY REPORTING

Report the number of major convictions (Note: For California report only major convictions for rated operator).

35. Number of Traffic Convictions – Minor (Field: Positions 100-101)
EXPANDED REPORTING

MANDATORY REPORTING

Report blank.
36. Number of Chargeable At-Fault Accidents (Field: Positions 102-103)

EXPANDED REPORTING
Report blank.

MANDATORY REPORTING
- Other than California or New York Assigned Risk
  Report blank.
- California or New York Assigned Risk
  Report the number of chargeable at-fault accidents (Note: For California report only accidents for rated operator).

37. Number of At-Fault Accidents - Bodily Injury (Field: Positions 104-106)

EXPANDED REPORTING
Report the number of at-fault accidents involving or resulting in bodily injury or death (Note: For California and New Jersey Tier Rated Business report only accidents for rated operator).

MANDATORY REPORTING
- Other than New Jersey Voluntary/Tier Rated Business
  Report blank.
- New Jersey Tier Rated Business
  Report the number of at-fault accidents involving or resulting in bodily injury or death for the rated operator.

38. Number of Chargeable At-Fault Accidents - Property Damage Only (Field: Positions 106-107)

EXPANDED REPORTING
Report the number of chargeable at-fault accidents involving or resulting in damage to property only (Note: For California and New Jersey Tier Rated Business report only accidents for rated operator).

MANDATORY REPORTING
- Other than New Jersey Voluntary/Tier Rated Business
  Report blank.
- New Jersey Tier Rated Business
  Report the number of chargeable at-fault accidents involving or resulting in damage to property only for the rated operator.


EXPANDED AND MANDATORY
Report the appropriate Good Driver Discount Code in states where required. (California and Maryland*)

* (Accident/Conviction Free Discount)

40. Driver Training Discount Code (Field: Position 109)

EXPANDED REPORTING
Report the appropriate Driver Training Discount Code.

MANDATORY REPORTING
- Other than California
  Report blank.
- California Only
  Report the appropriate Driver Training Discount Code.
REPORTING INSTRUCTIONS
EXPANDED AND MANDATORY REPORTING

41. Good Student Discount Code (Field: Position 110)

EXPANDED REPORTING
Report the appropriate Good Student Discount Code.

MANDATORY REPORTING
Other than California
Voluntary Risks
Report blank.

Assigned Risks
Report the appropriate Good Student Discount Code.

California Only
Report the appropriate Good Student Discount Code.

42. Defensive Driver Discount Code (Field: Position 111)

EXPANDED AND MANDATORY
Report the appropriate Defensive Driver Course Discount Code for all states.

Note: In some states this discount may be referred to as a Mature/Senior Operator Course Discount, Accident Prevention Course Discount, Highway Traffic Safety Program or Driver Improvement Course Discount.

43. Anti-Lock Brake Discount Code (Field: Position 112)
For Collision only, report the appropriate Anti-Lock Brake Discount Code; otherwise, report blank.

44. Multi-Car Discount Code (Field: Position 113)

EXPANDED REPORTING
Report the appropriate Multi-Car Discount Code.

MANDATORY REPORTING
Other than New Jersey
Report blank.

New Jersey Only
Voluntary Risks
Report the appropriate Multi-Car Discount Code.

Assigned Risks
Report blank.

45. Multi-Policy Same or Affiliated Company (Field: Position 114)

EXPANDED AND MANDATORY
Other than California
Report blank.

California Only
Report the appropriate code indicating whether or not the policy qualifies as a multiple policy with the same or with an affiliated company.

45.1 Percentage Use-Rated Operator (Field: Position 115)

EXPANDED AND MANDATORY
Other than California
Report blank.

California Only
Report the appropriate Percentage Use-Rated Operator Code.
45.2 Smoker Status (Field: Position 116)
EXPANDED AND MANDATORY
Other than California
Report blank.
California Only
Report the appropriate Smoker Status Code.

45.3 Rate Level Indicator Code (Field: Position 117)
EXPANDED AND MANDATORY
Other than New Jersey Voluntary/Tier Rated Business
Report blank.
New Jersey Tier Rated Business
Report the appropriate one-digit Rate Level Indicator Code.

45.4 Point Forgiveness Code (Field: Position 118)
EXPANDED AND MANDATORY
Other than New Jersey Voluntary/Tier Rated Business and New Jersey Assigned Risk Business
Report blank.
New Jersey Tier Rated Business
Report the appropriate Point Forgiveness Code for the rated operator.
New Jersey Assigned Risk Business
Report the appropriate Point Forgiveness Code.

46. Daytime Running Lights Discount Code (Field: Position 119)
Snowmobile Auxiliary Lighting System Discount Code (Field: Position 119)
EXPANDED REPORTING
Report the appropriate DRL Discount Code.
For Snowmobile classifications only, report the appropriate Snowmobile Auxiliary Lighting System Discount Code for the state of Minnesota.

MANDATORY REPORTING
Other than New York and Louisiana
Report blank or appropriate DRL Discount Code.
For Snowmobile classifications only, report the appropriate Snowmobile Auxiliary Lighting System Discount Code for the state of Minnesota.
New York:
Voluntary and Assigned Risks
Report the appropriate DRL Discount Code.
Louisiana:
Voluntary Risks
Report blank or appropriate DRL Discount Code.
Assigned Risks
Report the appropriate DRL Discount Code.

47. Model Year (Field: Positions 120-123)
Report the actual four-digit model year of the vehicle.

48. VIN (Field: Positions 124-140)
Report either the first 10 positions (left justified) or the full 17 positions of the vehicle identification number as required.
49. Premium Record Identification (Field: Positions 141-160)
   Report the policy number or any other significant alphanumeric identification which will make it possible to locate the policy records in the company.

50. Reserved for Company Use (Field: Positions 161-190)
   This field is for company use only, and can be reported blank, or can contain any alphanumeric combination that suits the individual carrier's purposes.

51. Reserved for Future Use (Field: Positions 191-193)
   Report blank.

52. Reserved for ISO Use (Field: Position 194)
   Report blank.

52.1 Number of At-Fault Accidents – Bodily Injury (Second Additional Driver) (Field: Positions 195-196)
   EXPANDED AND MANDATORY
   Other than New Jersey Voluntary/Tier Rated Business
   Report blank.

   New Jersey Tier Rated Business
   Report the number of at-fault accidents involving or resulting in bodily injury or death for the Second Additional Driver.

52.2 Number of Chargeable At-Fault Accidents – Property Damage Only (Second Additional Driver) (Field: Positions 197-198)
   EXPANDED AND MANDATORY
   Other than New Jersey Voluntary/Tier Rated Business
   Report blank.

   New Jersey Tier Rated Business
   Report the number of chargeable at-fault accidents involving or resulting in damage to property only for the Second Additional Driver

52.3 Principal/Non-Principal Operator – First Additional Driver (Field: Position 199)
   EXPANDED AND MANDATORY
   Other than New Jersey Voluntary/Tier Rated Business
   Report blank.

   New Jersey Tier Rated Business
   Report the appropriate Principal/Non-Principal Operator Code for the First Additional Driver.

52.4 Principal/Non-Principal Operator – Second Additional Driver (Field: Position 200)
   EXPANDED AND MANDATORY
   Other than New Jersey Voluntary/Tier Rated Business
   Report blank.

   New Jersey Tier Rated Business
   Report the appropriate Principal/Non-Principal Operator Code for the Second Additional Driver.
53. Personal Automobile Statistical Plan (PASP) Subline of Business Code (Field: Positions 201–203)
   Report the appropriate PASP Subline of Business Code reflecting the premium reported on the record.

54. Reserved for Future Use (Field: Positions 204–205)
   Report blank.

55. Other than Collision Coverage Code/Coverage Code (Field: Positions 206–208)
   EXPANDED REPORTING
   Report the appropriate Other than Collision Coverage Code.

   MANDATORY REPORTING
   (Field: Positions 206–208) Coverage Code
   Report the appropriate Coverage Code as defined in the Mandatory reporting section.